ANNO SCOLASTICO: 2026-2027

INDIRIZZO: Amministrazione Finanza e Marketing

CLASSE: IV

MATERIA: Lingua Inglese

Modulo 1	Contenuti
Frasi ipotetiche	✓ 0 conditionals ✓ 1st conditionals ✓ 2nd conditionals ✓ 3rd conditionals ✓ mixed conditionals

Passivo	✓ passivo ✓ have something done ✓ pronomi riflessivi e reciproci

Discorso indiretto	✓ frasi affermative ✓ frasi negative ✓ frasi interrogative ✓ reporting verbs

Modulo 2	Contenuti
Orders	✓ Key vocabulary and language ✓ Written orders ✓ Written replies to orders ✓ Telephone orders ✓ Telephone replies to orders ✓ Dealing with orders

Modulo 3	Contenuti
Enquiries	✓ Key vocabulary and language ✓ Written enquiries ✓ Written replies to enquiries ✓ Telephone enquiries ✓ Telephone replies to enquiries
Modulo 4	Contenuti
Logistics and insurance	✓ Logistics ✓ IT in distribution ✓ Transport ✓ Modes of transport ✓ Insurance ✓ Marine Insurance ✓ Dealing with problems

Modulo 4	Contenuti
International and trade documents	✓ Trade documents ✓ International delivery terms ✓ Customs procedures ✓ Transport and insurance documents ✓ International payment terms ✓ Completing documents for an export transaction

Modulo 5	Contenuti
Payments and complaints	✓ Key vocabulary and language ✓ Written reminders ✓ About late payments ✓ Written complaints and adjustments ✓ Dealing with complaints

Modulo 7	Contenuti
Cultural context: The United States	✓ Geography ✓ An urban society ✓ The people and culture ✓ Milestones in American history ✓ America's industrial revolution ✓ America, a nation of immigrants

	✓ The Great depression ✓ Late 20th century ✓ The 21st century ✓ Economy ✓ Foreign trade ✓ Natural resources ✓ Manufacturing ✓ Services

Libri di testo in adozione:
Business Today, Philippa Bowen, Margherita Cumino, Tyler Ross, Paola Monticelli, Edizione Deascuola

Milano, 07/09/2026 Prof.ssa Maturo Panetta Maddalena